

Managing Director, Strategy

Incumbent has an intangible role that is a key force in anticipating the future and mobilizing the organization to meet its challenges. Will lead change on behalf of the CEO and National Board, to include major strategic alignment activity that will potentially create significant cultural & organizational change. Develop a comprehensive, inclusive strategic plan and growth strategy by collaborating with the CEO, senior leadership, and the board of directors. Will touch the full ecosystem of national education via our members and Board affiliates. Leads to direct strategy throughout the organization through strategic changes to achieve positive results. Introduces metrics designed to track the effects of action plans and determine whether the actions are effective at meeting targets or whether new plans should be developed. Incumbents should have a proven track record successfully managing teams at a leadership level and driving business improvements.

Essential Functions/Responsibilities:

- Creates and manages new organizational planning process aligning multi-year and annual operational plans to key strategic priorities.
- Drives and directs accountability throughout the organization.
- Working with the rest of the management team, the director of strategy ensures action and resource requirements are properly aligned to allow for goals to be met.
- Continuously monitors performance to determine if strategies need to be adjusted or new strategies should be introduced.
- Lead teams in solving strategic issues/ problems using a hypothesis-driven approach
- Provides project management and thought leadership to project teams.
- Develop project deliverables and executive presentation documents.
- Lead discussion of findings and recommendations
- Facilitates the annual long-range/ strategic planning process, working with strategic business units and finance function, and translate strategic plans/ actions into long term financial roadmaps (growth, profitability improvements, investments) and implementation planning.

Minimum Qualifications

Required: Bachelor's degree or an equivalent combination of experience and education 7 to 10 years' strategic management experience working with nonprofit, membership organization or education group. An experienced leader with strong experience in large, federated models and a proven record of effective change management across diverse constituencies. 5-7 years of supervisory experience. Excellent communication and leadership skills

Preferred Qualifications

Preferred: Knowledge of non-profit business operations, as well as, school boards, and local school district operations; MBA with a concentration in strategic management.

How to Apply

Qualified applicants should send resume, cover letter & salary requirements to: NSBA, Attn: HR/Managing Director, Strategies, 1680 Duke Street, 2FL, Alexandria, VA 22314-3493. Resumes may be e-mailed to [**jobs@nsba.org**](mailto:jobs@nsba.org).